



BUILDING EFFECTIVE RELATIONSHIPS

Objectives

- Build relationships that can transform your level of effectiveness
- Develop long-term, meaningful relationships with others
- Approach interactions and relationships from a new point of view

Overview

An effective relationship has synergy. The participants are more effective, more productive, and happier than they would be without the relationship.

Relationship-building forms the core of our everyday lives and all our success in life comes from these interactions. We interact daily with our colleagues and customers, and good working relationships are foundational to our success. 85% of our problems come from interactions with people... so does 85% of our joy!

Effective relationships come from truly valuing others and accepting the fact that their views are different from our own. They can be hard work to establish and even more challenging to maintain, but the more you give to build relationships the more you receive.